



LORD FINANCIAL ADVISORS, LLC

Principals

Keith E. Lord

Mr. Lord is a Principal and Shareholder of Collateral Trustee, Inc and has served as President, General Partner and Manager of The Lord Companies and affiliated subsidiaries since 1986. The Lord Companies is a diversified real estate corporation with consulting, brokerage and development divisions. In his career, Mr. Lord has also served as a Proctor & Gamble Sales Manager, Brand Manager and Strategic Brand Introduction Specialist. He was an investment banker for Lehman Brothers in New York and Chicago and a broker/developer for the Trammel Crow Companies. Mr. Lord has worked with multiple banks and financial institutions helping them with bank expansion, design, land acquisition, construction and general development. Mr. Lord has also served as a bank consultant on REO properties, asset valuations and disposition analysis. The Lord Companies' clients range from developers, Fortune 500 corporations, institutions, law firms, private individuals and the City of Chicago. Mr. Lord received Masters Degrees in both Marketing and Finance from the Kellogg School of Business at Northwestern University. Mr. Lord is currently licensed in the states of Nevada and Illinois and is a member of the Chicago Association of Realtors, the National Association of Realtors, the International Council of Shopping Centers and the Lincoln Park Builders Club.

